

## CRUISING HEIGHTS

December 2013



# First 2000S business jet enters India

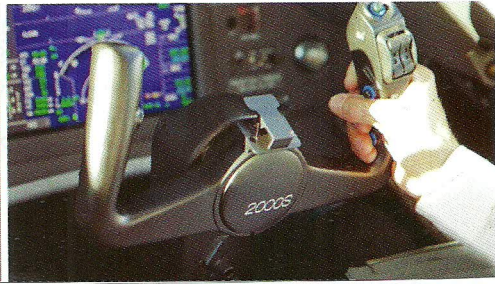
**D**assault Aviation is preparing to deliver its new Falcon 2000S business jet into the Indian market, following certification by the Indian airworthiness authorities. The 2000S was certified on November 1, 2013, continuing a process that began in the spring of 2013 with the receipt of Federal Aviation Administration (FAA) and European Aviation Safety Agency (EASA) approvals. The aircraft has already been certified in Brazil, Mexico and Turkey and Dassault expects approval from the Canadian authorities shortly.

The 2000S also recently received EASA and FAA steep approach approval, paving the way for its operation at London City Airport in the heart of London. Dassault has delivered 10 Falcon 2000S business jets since aircraft deliveries started in April. The first aircraft to be based in India is set for delivery to a customer in Bengaluru next month. The 3,250 nm/6,300-km Falcon 2000S is equipped with winglets and full inboard slats that enable it to land, and take-off at steep angles and low speed, even at high altitudes and high temperature conditions. It can operate to challenging

Indian airports such as Kullu Manali, with its short runway of 3,690 feet/1,125 m, and Leh airport which is at an altitude of 10,682 feet/3,256 m. At a typical end-of-flight profile, the 2000S needs just 2,315 feet of runway — better than super mid-size jets and even some turboprop aircraft.

The 2000S comes standard with EASy II avionics, FalconCabin HD+ cabin entertainment system and a brand-new cabin designed by BMW Group Designworks USA, making it ideal to users in the super mid-size segment.

Gilles Gautier, Falcon Sales Vice





## BUSINESS AVIATION

President for Europe, Middle East, and Africa region (EMEA), said, "The exceptional short-field capability of the 2000S — particularly its hot-and-high performance and its ability to operate at London City Airport — combined with its spacious well-appointed cabin, make it ideal for the Indian market. We expect the 2000S — and its longer-range cousin, the Falcon 2000LXS, also certified in early 2013 — to sell very well in India." The Falcon 2000 models are Dassault's best-selling aircraft in India, accounting for the bulk of the 22 Falcons that have been delivered in the country.

Meanwhile, Dassault Aviation has recently launched 'Falcon Elite II' a new avionics package for Falcon 900C and 900EX operators to enhance the capability of their aircraft. The upgraded package includes functionalities that will allow operators to comply with air traffic management mandates such as ADS-B Out that will reduce crew workload or enable the use of beneficial new approach procedures like WAAS-LPV and RNP.

Said David Lamb, VP Sales and Marketing, Dassault Aircraft Services, "Our goal is to continuously bring new products and services to market that keep the Falcon fleet at the cutting edge of technology while enhancing aircraft capabilities and value for our operators. Falcon Elite II will be the first step in a new line of avionics improvements that can be installed as a package or à la carte, catering to each Falcon operator's operational needs and maintenance schedule." In addition, Falcon Elite II can replace existing Cathode Ray Tube MDUs (Multifunction Display Units) with more modern and reliable LCD displays. ■